## InCommodities appoints new CEO to accelerate US expansion

InCommodities has appointed Rich Brockmeyer as CEO of InCommodities North America, effective September 2, 2025. He joins the company as it enters its next phase of growth in the US market, where he will play a key role in scaling InCommodities' gas and power trading desks across new locations in North America.

Brockmeyer has over 20 years of trading and leadership experience in the US energy market. Most recently, he worked at Gunvor USA, overseeing North American Natural Gas and Power and serving on the Executive Committee. He previously held senior leadership roles at BTG Pactual Commodities, Noble Americas, and Sempra Energy Trading.

"With Rich Brockmeyer stepping in as CEO, we lead InCommodities' next big step in a market we have been laying the groundwork for over the past four years," says Jesper Johanson, Chairman of InCommodities. "We have already been trading power in North America since

2020. Now we are ready to scale our full techdriven model across physical and financial gas and power – just as we have done successfully in Europe."

#### Building momentum in the world's largest energy market

The US is the largest liberalized energy market in the world. It is a leading exporter of LNG, and the market is expected to grow significantly in the coming years. Meanwhile, InCommodities is building a full-scale gas and power trading business across both physical and financial markets. As part of this expansion, the company is actively hiring across the entire energy trading value chain - including trading, analytics, operations, and technology - and plans to open additional regional offices to support its ambitious buildout.

Once he assumes the role in September, Brockmeyer will lead InCommodities' operations in North America from Stamford, Connecticut, where a new office is set to open in the coming

months, while working closely with teams in both Austin and Aarhus. Brockmeyer explains:

"We are not just expanding - this will be an aggressive buildout to scale and seize opportunities in a quickly changing North American market. With the right model, people and technology, we will be in a very strong position to unlock its full potential – and I'm thrilled to be a part of it".

#### A tech-first approach to energy trading

"The US market is full of potential – it is fastgrowing and needs fresh thinking," says Brockmeyer. "What drew me to InCommodities is how deeply technology is woven into the business – from data-driven decision-making to algorithmic trading. That is a major advantage in this market."

Brockmeyer will lead the expansion of InCommodities' US business, building a fullscale gas and power trading desk. The company has traded power in North America since 2020



and began developing its gas trading capabilities in 2024 – an effort now set to accelerate under his leadership. Brockmeyer adds:

"This marks the next chapter in a global strategy to rethink energy trading. InCommodities' model is built for scale and impact – combining a tech-first approach with a flat decision-making structure which can move quickly. It is underpinned by a culture that values autonomy and deep trust in its people. This combination is rare – and it's exactly why I joined."

Daniel Borup, who has served as interim CEO for North America alongside his primary role as CEO for InCommodities Europe, will now return full-time to leading the European business.

#### For media requests or further information, please contact:

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# About InCommodities North America

InCommodities North America operates as an autonomous unit within the InCommodities group, trading power and gas in North American markets 24/7/365. With deep market expertise, advanced tech and quantitative models, and a fast-paced trading approach, we help balance energy markets by moving energy to where it is needed – contributing to efficient, secure, and resilient supply across the continent.

As part of InCommodities' global mission to rethink energy trading and accelerate the energy transition, we combine local insight with global ambition.

#### **About InCommodities**

InCommodities is on a mission to rethink energy trading. We specialize in trading power, gas, and emissions, and support wind and solar asset owners in optimizing performance and managing the risks associated with renewable generation.

We use advanced technology, quantitative methods, and deep market insights to execute transactions that help balance energy markets by matching supply and demand, ensuring security of supply, driving market efficiency, and contributing to stable, lower energy prices. We play a key role in facilitating the transition to a net-zero energy future.

Founded in 2017 in Aarhus, Denmark, InCommodities has grown from four founders to 250+ people with diverse nationalities and educational backgrounds. With offices in Europe, North America, and the Asia-Pacific, we conduct trading activities across the globe.

### **About Rich Brockmeyer**

Rich Brockmeyer brings over 20 years of experience in energy trading and business development across North America. Since 2016, he served as Head of North American Natural Gas & Power at Gunvor, where he played a key role in establishing their U.S. operations. Prior to that, he held senior trading and operational roles at BTG Pactual, Noble Group, and Sempra Energy Trading Corp. in Stamford and Houston. He holds degrees in Finance, Accounting & Economics from Fairfield University.

